



Patrick McCarron, Director of Business Development, PCL Solutions

Patrick has just started with PCL Solutions in Nutley to help expand existing business and broaden the base of clients to include more of the commercial and government segments. PCL specializes in Managed Services, Hosting, Colocation, Dedicated Servers, Cloud Computing, and IT Consulting.

His tenure of more than 20 years in the IT industry has included extensive successful experience as an Account Manager, Program Manager, Director of Technical Sales, VP of Technical Sales, VP of SLED (State, Local & Education) Sales.

Employers have spanned startup companies to Fortune. Pat has over 12 years as VP of Technical and SLED Sales with Integrator Westwood Computer/Emtec, as well as 3 years as Director of Technical Sales and Program Manager for GovConnection /ProConnection, divisions of Fortune company PC-Connection.

Patrick has recently been awarded a CAPM (Certified Associate Project Management) certification from the PMI Institute, and in the past achieved sales and technical certifications from HP, Cisco, Microsoft, and others and has served on the Channel Advisory Board for Gartner.